

**CITY OF LA VISTA
MAYOR AND CITY COUNCIL REPORT
SEPTEMBER 16, 2025 AGENDA**

Subject:	Type:	Submitted By:
INSURANCE BROKER AGREEMENT – ADDENDUM SIX	◆ RESOLUTION ORDINANCE RECEIVE/FILE	RACHEL CARL CITY CLERK

SYNOPSIS

A resolution has been prepared approving Addendum Six to the agreement with FNIC (The Harry A. Koch Co.) to extend the term for insurance agency/broker services for property, casualty, liability, and workers compensation insurance coverages to September 30, 2026.

FISCAL IMPACT

The FY25/FY26 Biennial Budget provides funding for these services.

RECOMMENDATION

Approval.

BACKGROUND

In June of 2019, the Council approved a one-year agreement with The Harry A. Koch Company for insurance agency/broker services with the option to renew annually.

The agreement provides for an annual broker fee to be paid to FNIC, which is split pro rata among the Cities in the Insurance Service Group (ISG) which are party to the Agreement. La Vista's pro rata share is \$26,903.

Addendum Six will extend the agreement with FNIC to September 30, 2026.

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF LA VISTA, NEBRASKA APPROVING ADDENDUM SIX TO THE AGREEMENT WITH FIRST INSURANCE GROUP LLC DBA FNIC TO EXTEND THE EXPIRATION DATE OF THE INSURANCE BROKER SERVICES AGREEMENT THROUGH SEPTEMBER 30, 2026.

WHEREAS, The City of La Vista and FNIC entered into an Agreement dated June 5, 2019 ("Agreement"); and

WHEREAS, the original term of the Agreement was for October 1, 2019 through September 30, 2020 and an addendum has been approved each year to continue service; and

WHEREAS, The City of La Vista and FNIC wish to execute Addendum Six to extend the expiration date of the Agreement to September 30, 2026;

NOW, THEREFORE, BE IT RESOLVED, that the Mayor and City Council of the City of La Vista, Nebraska, hereby approve Addendum Six to the agreement with FNIC to extend the expiration date of the Agreement to September 30, 2026 and authorize the Mayor to execute said addendum.

PASSED AND APPROVED THIS 16TH DAY OF SEPTEMBER 2025.

CITY OF LA VISTA

Douglas Kindig, Mayor

ATTEST:

Rachel D. Carl, CMC
City Clerk

ADDENDUM SIX TO

AGREEMENT FOR INSURANCE AGENCY/BROKER SERVICES

This Addendum 6 ("Addendum Six") is entered into this ____ day of _____, 2025, by and between the City of La Vista, Nebraska (hereinafter referred to as "City") and First Insurance Group LLC d/b/a FNIC (formerly The Harry A. Koch Company, hereinafter referred to as "Broker").

WHEREAS, City and Broker entered into an Agreement dated June 5, 2019 ("Agreement"), which is attached hereto and incorporated herein as Exhibit A; and

WHEREAS, the term of the Agreement was for October 1, 2019, through September 30, 2020; and

WHEREAS, City and Broker modified the initial term to begin on or about July 12, 2019, and

WHEREAS, City and Broker entered into Addendum Two in order to extend the term of the Agreement to September 30, 2022, as allowed by Article 1 of the attached Agreement, and to ratify the Agreement to be effective from July 12, 2019, through the present, and

WHEREAS, City and Broker entered into Addendum Three on September 20, 2022, in order to extend the term of the Agreement to September 30, 2023; and

WHEREAS, City and Broker entered into Addendum Four on September 20, 2023, in order to extend the term of the Agreement to September 30, 2024; and

WHEREAS, City and Broker entered into Addendum Five on September 17, 2024, in order to extend the term of the Agreement to September 30, 2025; and

WHEREAS, City and Broker wish to enter into Addendum Six in order to extend the term of the Agreement to September 30, 2026. All other terms and conditions of the Agreement shall remain in full force and effect.

NOW THEREFORE, in consideration of the promises contained herein, the parties hereto agree to extend the term of the Agreement to September 30, 2026, and to ratify the Agreement to be effective from July 12, 2019 through the present.

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City:

City of LA VISTA, NEBRASKA,
A Nebraska Municipal Corporation

Douglas Kindig, Mayor

Attest:

Rachel D. Carl, CMC, City Clerk

(S E A L)

BROKER:

By: _____

Its: _____

STATE OF NEBRASKA)
COUNTY OF _____) ss

On _____, 2024, before me, Notary, personally appeared _____ personally known to me to be the person whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his authorized capacity on behalf of First Insurance Group LLC d/b/a FNIC and that by his/her signature on the instrument executed the instrument.

WITNESS my hand and official seal.

Notary Public

**CITY OF LA VISTA
MAYOR AND CITY COUNCIL REPORT
SEPTEMBER 16, 2025 AGENDA**

Subject:	Type:	Submitted By:
INSURANCE RENEWAL – PROPERTY, LIABILITY AND WORKERS COMPENSATION	RESOLUTION ORDINANCE ◆ RECEIVE/FILE	RACHEL CARL CITY CLERK

SYNOPSIS

A renewal has been negotiated for the property, liability and workers' compensation insurance program offered by Travelers at an annual premium cost of \$805,310.

FISCAL IMPACT

The FY25/FY26 Biennial Budget provides funding for property, liability and workers' compensation insurance premiums.

RECOMMENDATION

Receive and File

BACKGROUND

The City has had its property, liability and workers compensation insurance coverage with Traveler's since 2014. Each year our broker, FNIC., works with us at renewal time to review coverage limits, deductibles, rates, etc. Over the years we have received very reasonable rate increases without significant changes in the plan from Travelers and consequently have continued our relationship with them.

There are still no other carriers that offer the Municipal Sales Tax Revenue coverage the City has with Travelers. This coverage would replace sales tax revenues up to \$1.9 million in the event a natural disaster left The Embassy Suites and/or Marriott hotels without revenue for a period of time. It was determined this revenue protection coverage is an important component of our insurance package that needs to be maintained.

The year-over-year premium is up 8%. As noted in the attached letter from our broker, the total percentage change in premium is the result of higher exposure base in terms of higher property values, police officers, and autos. Without the increases in exposures, the pure overall rate increase from Travelers is 5%.

The increase in premium of 8% is reasonable and falls within our budgeted number. We have received excellent service from Travelers over the years and have good working relationships with their representatives. Coverages will continue to be reviewed with our broker each year to ensure the best coverage possible for the City at the best premiums.

September 10, 2025

Rachel Carl
City Clerk
City of LaVista
8116 Park View Blvd
LaVista, NE 68128

Re: City of LaVista 10/1/2025-26 Property and Casualty Insurance Renewal

Dear Rachel,

Enclosed is a summary of premiums for the property casualty insurance renewal for the City of La Vista effective 10/1/2025. Year-over-year premiums are up about 8%. This is similar to the total percentage increase seen in 2024. However, the total percentage change in premium is more the result of higher exposure base in terms of higher property values, police officers, and autos. When factoring out the increases exposures, the pure overall rate increase from Travelers is 5%.

Most of the conversation surrounding the premium increase for this year revolves, not surprisingly, around the property coverage. The property line had the largest single amount of increase once again this year. However, the level of increase was about half as much as last year's renewal. The greater influence on the property numbers is the 14% bump in value of the insured property. The actual change in property rate was 12%. This rate increase is 9 points lower than the 21% rate increase in 2024. Our expectation is that we will see continued slowing in property rate increases in 2026. Current trajectory might indicate flat rate in 2026. Weather events will continue to play a part in those projections.

Outside of property, the only other line that is experiencing any notable increase is the auto line at just over 8%. Again, much like the property, more than half of this amount is due to an increase in the number of autos insured. Pure rate increase for autos is 3%. Very much in line with market for accounts with good loss experience.

The brightest spot in 2025 is once again the Workers Compensation line. Premium decreased by over 8% on slightly lower payrolls. The NCCI experience mod dropped to .90 effective 10/1/2025. This drop in mod was the most significant factor in pushing the rate for workers' compensation down. Congrats to all those in the city that contribute to keeping the workplace safer and healthier for LaVista employees. Their work is paying off in reduced costs for workers compensation.

Thanks again for your continued trust and confidence in your team at FNIC.

Best Regards,

Mark Frantz ARM, CIC, CRM
Senior Vice President
402-861-7010 | mark.frantz@fnicgroup.com

Jeff Scanlan, CPCU, AFIS
Senior Vice President
402-861-7136 | jeff.scanlan@fnicgroup.com

Premium Summary



	Annualized Expiring	RENEWAL	
COVERAGE	2024-2025	2025-2026	Difference
PROPERTY	\$205,615	\$265,689	\$60,074
INLAND MARINE	\$9,212	\$9,449	\$237
GENERAL LIABILITY / EMPLOYEE BENEFIT LIABILITY	\$48,879	\$52,945	\$4,066
LAW ENFORCEMENT LIABILITY	\$40,986	\$46,382	\$5,396
PUBLIC ENTITY MANAGEMENT LIABILITY	\$9,139	\$9,449	\$310
EMPLOYMENT PRACTICES LIABILITY	\$7,863	\$7,852	-\$11
CRIME - ERISA BOND (8/5/2025-2026)	\$1,855	\$1,855	\$0
AUTOMOBILE	\$98,602	\$107,095	\$8,493
UMBRELLA	\$31,042	\$34,467	\$3,425
WORKERS' COMPENSATION	\$238,956	\$218,946	-\$20,010
CYBER /CRIME	\$21,274	\$24,278	\$3,004
FNIC Fee	\$26,903	\$26,903	\$0
ANNUAL PREMIUM	\$740,326	\$805,310	\$64,984